

EDC 05

2019-2020 ACTUAL	2020-2021 ACTUAL	2021-2022 APPROVED	Y-T-D ACTUAL	PROJECTED YEAR END	2022-2023 PROPOSED
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NON-PROPERTY TAX							
401-3140	SALES TAX	\$ 1,604,285.25	\$ 1,274,241.69	\$ 1,079,650.00	\$ 1,831,992.86	\$ 1,700,000.00	\$ 3,530,000.00
401-3150	MIXED BEVERAGES	\$ 8,945.16	\$ 8,486.61	\$ 6,500.00	\$ 9,590.65	\$ 10,000.00	\$ 10,000.00
401-3160	SUBLEASE FROM CHAMBER	\$ -	\$ 4,200.00	\$ 4,200.00	\$ 3,500.00	\$ 4,200.00	\$ 4,200.00
TOTAL		\$ 1,613,230.41	\$ 1,286,928.30	\$ 1,090,350.00	\$ 1,845,083.51	\$ 1,714,200.00	\$ 3,544,200.00

MISCELLANEOUS REVENUE							
406-1010	INTEREST	\$ 14,410.32	\$ 1,667.21	\$ 5,000.00	\$ 4,472.64	\$ 7,000.00	\$ 7,000.00
406-1060	TRANSFERS IN/OUT	\$ -	\$ -	\$ 181,000.00	\$ -	\$ -	\$ 511,985.00
TOTAL MISC REVENUES		\$ 14,410.32	\$ 1,667.21	\$ 186,000.00	\$ 4,472.64	\$ 7,000.00	\$ 518,985.00

PERSONNEL							
510-5101	SALARIES	\$ 70,922.89	\$ 73,168.20	\$ 75,074.00	\$ 63,453.70	\$ 75,074.00	\$ 90,000.00
510-5111	LONGEVITY	\$ 1,220.00	\$ 1,340.00	\$ 1,560.00	\$ 1,460.00	\$ 1,460.00	\$ 1,580.00
510-5113	BENEFITS	\$ 17,287.29	\$ 18,067.22	\$ 19,360.00	\$ 11,560.86	\$ 18,266.00	\$ 23,994.00
PERSONNEL	TOTAL	\$ 89,430.18	\$ 92,575.42	\$ 95,994.00	\$ 76,474.56	\$ 94,800.00	\$ 115,574.00

CONTRACTUAL SERVICES							
510-5201	MEMBERSHIPS, DUES & LICENSES	\$ 19,632.80	\$ 5,446.00	\$ 16,000.00	\$ 11,725.00	\$ 15,805.00	\$ 16,000.00
510-5202	AUDIT FEES	\$ 3,300.00	\$ 3,400.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,600.00
510-5203	SCHOOLS, SEMINARS, CONFERENCES	\$ 79.00	\$ 761.00	\$ 3,200.00	\$ 523.03	\$ 2,500.00	\$ 3,200.00
510-5204	INTL. CONF. SHOPPING CENTERS	\$ 1,928.04	\$ -	\$ 3,200.00	\$ -	\$ -	\$ 3,200.00
510-5205	BANK FEES	\$ 500.00	\$ 210.00	\$ 750.00	\$ -	\$ 750.00	\$ 1,000.00
510-5206	LEGAL FEES	\$ 1,651.00	\$ 247.00	\$ 5,000.00	\$ 2,359.00	\$ 2,932.00	\$ 7,500.00
510-5207	TENANT IMPROVEMENT			\$ 150,000.00	\$ -	\$ 60,000.00	\$ 150,000.00
510-5208	CONC. DESIGN & LAND USE PLANS	\$ -	\$ 6,000.00	\$ 30,000.00	\$ 1,450.00	\$ 2,175.00	\$ 30,000.00
510-5210	WORKSHOPS & PROMOTIONS	\$ -	\$ -	\$ 3,000.00	\$ 173.50	\$ 500.00	\$ 3,000.00
510-5211	MARKETING / TOURISM	\$ 23,376.55	\$ 27,144.00	\$ 75,000.00	\$ 30,717.45	\$ 60,000.00	\$ 80,000.00
510-5212	WEBSITE DEV. & MAINTENANCE	\$ 7,929.09	\$ 2,381.00	\$ 5,000.00	\$ 5,500.00	\$ 6,000.00	\$ 15,000.00
510-5214	MANAGED SVCS. AGREEMENT	\$ 15,000.00	\$ 36,000.00	\$ 36,000.00	\$ 36,000.00	\$ 36,000.00	\$ 30,000.00
510-5215	DEBT SERVICE	\$ 329,210.22	\$ 321,669.00	\$ 322,112.00	\$ 339,560.11	\$ 339,560.00	\$ 330,661.00
510-5216	SBLAP GRANTS * & ADMINISTRATION	\$ 1,000.00	\$ 450,850.00	\$ -			\$ -
510-5217	LAND ACQUISITION			\$ 285,000.00	\$ 285,000.00	\$ 68,000.00	\$ 250,000.00
510-5223	BUSINESS IMPROVEMENT GRANT			\$ 80,000.00			\$ 80,000.00
510-5224	OFFICE RENTAL	\$ 9,700.00	\$ 11,800.00	\$ 13,200.00	\$ 10,800.00	\$ 13,000.00	\$ 14,200.00
510-5225	OTHSD PARKING LOT LEASE	\$ 4,959.85	\$ 5,457.00	\$ 6,120.00	\$ 4,601.04	\$ 5,500.00	\$ 5,800.00
510-5228	VISITOR CENTER	\$ -	\$ -	\$ -			\$ 50,000.00
510-5230	MARKETING/CITY EVENTS	\$ -	\$ 23,586.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00
510-5231	CAPITAL IMPROVEMENTS			\$ 25,000.00	\$ -	\$ -	\$ 25,000.00
510-5232	ARTS GRANT						\$ 50,000.00
510-5233	NEW BUSINESS DEVELOPMENT INCENTIVE			\$ -	\$ -	\$ -	\$ 400,000.00
CONTRACTUAL SERVICES	TOTAL	\$ 418,266.55	\$ 898,899.22	\$ 1,112,082.00	\$ 781,909.13	\$ 666,222.00	\$ 1,598,161.00

COMMODITIES							
510-5301	OFFICE SUPPLIES	\$ 222.04	\$ 245.00	\$ 3,000.00	\$ 62.62	\$ 300.00	\$ 3,000.00
510-5302	OPERATIONAL EXPENSES	\$ 10,165.71	\$ 17,105.00	\$ 15,000.00	\$ 13,169.81	\$ 15,000.00	\$ 20,000.00
510-5305	COMMUNICATION EQUIPMENT	\$ 1,098.17	\$ 1,061.00	\$ 1,300.00	\$ 782.09	\$ 1,200.00	\$ 1,200.00
510-5326	EXPENSE REIMBURSEMENT	\$ 93.73	\$ -	\$ 250.00	\$ -	\$ 150.00	\$ 250.00
510-5333	380 AGREEMENT REIMBURSEMENTS	\$ 606,631.74	\$ -	\$ -	\$ -		\$ 2,000,000.00
510-5503	TRANSFER OUT TO CITY	\$ -	\$ -	\$ -	\$ -		\$ 325,000.00
COMMODITIES	TOTAL	\$ 618,211.39	\$ 18,410.56	\$ 19,550.00	\$ 14,014.52	\$ 16,650.00	\$ 2,349,450.00

TOTAL REVENUES		\$ 1,627,640.73	\$ 1,288,595.51	\$ 1,276,350.00	\$ 1,849,556.15	\$ 1,721,200.00	\$ 4,063,185.00
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TOTAL EXPENSES		\$ 1,125,908.12	\$ 1,009,885.20	\$ 1,227,626.00	\$ 872,398.21	\$ 777,672.00	\$ 4,063,185.00
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TOTAL OVER & UNDER		\$ 501,732.61	\$ 278,710.31	\$ 48,724.00	\$ 977,157.94	\$ 943,528.00	\$ -
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